



BULLETIN

DCCA to seek license recognition pact with other states

When the 2004 Legislature convenes in January, the Department of Commerce and Consumer Affairs (DCCA) will be sponsoring a bill relating to real estate licensing, "License recognition."

The proposed addition to Hawaii Revised Statutes, Chapter 467, Real Estate Brokers and Salespersons, reads:

"As determined by the Commission, the Commission may enter into a license recognition agreement with another state, or a jurisdiction recognized by the Association of Real Estate License Law Officials, with an equivalent real estate licensing law as determined by the Commission."

The proposed amendment will recognize applicants who have previously met equivalent prelicensing requirements by authorizing the Commission to enter into formal license recognition agreements with other states and ARELLO jurisdictions.

After a review of the licensing laws of all 50 states, ARELLO reported that 23 states allow for full license recognition/reciprocity, 12 states provide for recognition/reciprocity under mutual agreements between states, four states have initiated steps to provide for license recognition/reciprocity, and the balance of states provide a range of equivalencies to pre-licensing requirements for out-of-state licensees.

Hawaii ranks in the bottom 25 percent of all state pre-licensing requirements in terms of education hours,

continuing education hours, criminal background checks, mandatory errors and omissions insurance, post-licensing education, etc.

Consumer protection is not affected as applicants have qualified for licensure by satisfying equivalent pre-licensing requirements in the other state, and will have to secure a Hawaii real estate license, pay the applicable fees, and will be covered by the Real Estate Recovery Fund.

In addition, the terms of the agreement may provide for additional

protection to the consumer via cooperative enforcement initiatives, mutual exchange of information, and additional coverage for the consumer under mandatory errors and omission insurance requirements and recovery fund requirements.

The proposal will streamline requirements and recognize equivalent licensing requirements met in other states. The agreement may have terms that will assist Hawaii's enforcement efforts for a real estate licensee resident out of state.

We're Moving!

Effective November 24, 2003, the Real Estate Branch of the Professional & Vocational Licensing Division and the Hawaii Real Estate Commission will be relocating their offices to the King Kalakaua Building, 335 Merchant Street, Room 333. For details, see the article on page 4 of this issue.

EETF advocates changes in real estate education

The Commission's core course, the new and updated broker's curriculum, instructor development workshops, real estate seminars, increased continuing education requirements for license renewal, license reactivation, and license restoration, post-licensing course requirements for principal brokers . . . this is just an idea of the possible changes that may come about based on recommendations by the Commission's Education Evaluation Task Force (EETF), which had its first meeting on September 18, 2003.

The EETF was formed out of concerns and discussions this year about the quality of Hawaii's real estate education, both pre-license and post-license.

The EETF is made up of seventeen individuals who represent all facets of the real estate industry including each Board of Realtors in the state.

They are tasked with providing feedback to the Commission's consultant, RE3LLC, Real Estate Services, headed by Wayne Richardson III and assisted by Janice Lind, on the broker's curriculum update.

The EETF is also tasked with providing feedback to ProSchools, Inc., the Commission's consultant to develop the 2003-2004 Commission core course. Additionally, recommendations will be presented to the Commission regarding a 2004 instructors development workshop and a real estate seminar.

Possible topics for a real estate seminar and possible continuing education credited seminar included agency, disclosures, contract writing, good business practices, condominium laws and the upcoming recodification of Chapter 514A, Hawaii Revised Statutes, multiple offers, ethics, client liability, and career planning in real estate. Ideas for a seminar directed towards all levels of licensees without attaching continuing education credit for attendance included case law reviews, disciplinary cases prosecuted by the Regulated Industries Complaints Office (RICO), case studies involving areas related to the real estate industry such as surveyors, contractors, pest control operators, and federal laws that impact real estate like the "do not call" registry, mechanic's liens, etc.

The EETF also discussed an Instructors Development Workshop (IDW) for 2004. Comments included making more IDWs available, having consistent interactive teaching workshops, providing alternative delivery of the workshops, increasing the IDW requirement to improve teaching standards, and increasing the budget so standards may be raised.

Concerns raised included the requirements for pre-license instructors not being consistent with the equivalency and requirements for out-of-state licensees who wish to obtain a Hawaii broker's license. Currently, pre-license instructors must meet the broker's experience requirements to become a certified Hawaii pre-license instructor.

The requirements for continuing education for license renewal, reactivation, and restoration were also discussed. There appeared to be general agreement that the current requirement of 10 CE hours for license renewal needs to be

increased. There also appeared to be general agreement to expand the choices for obtaining CE credit to include national courses and professional designation courses. Further discussion will follow regarding specific recommendations for license reactivation and license restoration.

Janice Lind, representing RE3LLC, Real Estate Services, the Commission's consultant to update and revise the broker's curriculum, gave a short presentation on the project.

Based on preliminary evaluation, the current broker's curriculum of 46 hours may be increased dramatically to 75 hours, and include post-licensing courses in specialty categories such as CCIM, IREM, time share, property management, and how to manage a brokerage.

Ms. Lind and Wayne Richardson III, the principal broker and president of RE3LLC, will be working with the EETF's ad hoc committee for the broker's curriculum.

The EETF will be addressing many important issues in the 2003-2004 biennium, and in the following biennium. Recommendations will be submitted to the Commission for final decision.

As always, if you have any comments or ideas, please submit them to the Commission at hirec@dcca.hawaii.gov.



State of Hawaii Real Estate Commission

Telephone 586-2643

Website: www.hawaii.gov/hirec

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This material can be made available to individuals with special needs. Please call the Senior Real Estate Specialist at 586-2643 to submit your request.

The Chair's Message

Have you ever noticed how time goes by so quickly when you are busy? We are almost at the end of another year and it looks like 2004 will be a noteworthy year because of new projects that were recently initiated in 2003. These new projects include a the proposed



bill for the recodification of the Condominium Law, HRS 514A, a revised and updated broker's curriculum, the Commission's 2003-2004 core course, and an instructor and course evaluation system. One of the most significant changes that will be proposed to the 2004 Legislature is the condominium recodification bill. Since the condominium law was originally passed in 1961, there has been only one restatement, and that was in 1977. There were no substantive changes to the law made at that time. The time for

change is now. Under the guidance and leadership of Mitchell Imanaka, the Chair of the Condominium Review Committee, and with the help of the Commission's Recodification Attorney and a panel of Blue Ribbon Experts, the proposed recodification bill has gone through a round of public hearings and should be ready for this next legislative session.

A draft of the bill, is available for review on the commission's website: www.hawaii.gov/hirec.

Since the inception of condominiums in Hawaii, more and more of our population has moved to condominium living. Approximately 25 percent of Hawaii's population now lives in some type of a condominium.

But over the years, condominium living has evolved and we need to try and address the changes to meet the realities of condominium living today.

An administrative bill will be introduced this next legislative session for *license recognition*. This bill will hopefully provide a base for formal working relationships with other real estate commissions and boards in other states.

For those of you worried about out-of-state licensees practicing in Hawaii without meeting Hawaii licensing pre-requisites, that is not what this bill is about. The Commission will still require anyone who wants a Hawaii real estate salesperson's or broker's license to pass the Hawaii State portion of the pre-licensing exam and will still require the requisite continuing education.

The license recognition bill will put the Hawaii Real Estate Commission and our licensees on a more even footing in dealing with other states on issues that affect Hawaii across state boundaries.

For example, if a person licensed in another state practiced real estate here without a Hawaii license, they would be in violation of our real estate licensing laws. Under the license recognition bill, the Commission through the Regulated Industries Complaints Office (RICO) may then be able to pursue the unlicensed person by working with the licensing authority in whatever state that the person was from, to have the out-of-state licensee disciplined in their own jurisdiction.

The Commission would need formal agreements with other states to do this, and this bill will provide a starting point to accomplish such agreements.

After the 2003 Legislature transferred \$150,000 from the Real Estate Education Fund to the general fund to balance the budget, there was a concern among different segments of the real estate industry that these monies need to be put to good use rather than risk another reduction of the fund.

In that light, the Commission has approved the revision and update of the 20-year-old broker's curriculum and hired consultant, RE3 LLC, Real Estate Services, Wayne Richardson III, president and principal broker, and his assistant, Janice Lind, to spearhead this project.

At this writing, the final draft is completed after receiving good feedback from the industry through the Education Evaluation Task Force, which was set up by the Commission to act as a sounding board for this project, and numerous other concerns facing the Commission and the real estate industry as a whole.

The Commission also approved hiring a consultant to develop the Commission's core course for the 2003-2004 biennium. ProSchools, Inc., based in Portland, Oregon, has started work on creating a core course including laws and rules updates that will cover the 2005-2006 licensing biennium.

Again, the Education Evaluation Task Force will act as a sounding board for ProSchools' core course. The target date for the completed core course which will include an internet delivery system in February 2004.

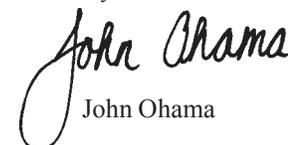
The instructor and course evaluation system is being resurrected from the late 1990s in response to unsolicited feedback received from licensees regarding continuing education courses and the instructors. We will be starting this monitoring process shortly and hopefully this effort will result in constructive and positive change in our continuing education offerings.

Another issue that is being researched by the Commission is how VOWs (Virtual Office Websites) are being handled by other states, especially with the approved guidelines by the Board of Directors of the National Association of Realtors® and in light of recent information that a Federal antitrust inquiry is ongoing in this area.

As always, the current group of commissioners continues to work diligently. Besides the projects described above, the Commission will also be looking at continuing education requirements, license reactivation and restoration requirements, and principal brokers and their ability to manage a brokerage and comply with their responsibilities as a principal broker (or broker-in-charge) based on the real estate licensing laws and rules.

Much effort and time is being expended by Commissioners Vern Yamanaka, Chair of the Education Review Committee, and Vice Chair Trudy Nishihara, Mitchell Imanaka, Chair of the Condominium Review Committee, and Vice Chair Peter Rice, and Iris Okawa, Chair of the Laws and Rules Review Committee, and Vice Chair Louis Abrams. Commissioners Kathie Kagawa and Marshall Chinen round out this great team that will be very busy in 2004.

May you all enjoy a healthy and happy holiday season, and I hope 2004 will be a good year for all of you!


John Ohama

Here's information on taxpayer identifying numbers

The Internal Revenue Code requires transferees (buyer) to withhold tax on the amount realized from sales or other dispositions by foreign persons of U.S. real property interests, and to remit the withholding to the Internal Revenue Service on Form 8288, *U.S. Withholding Tax Return for Dispositions by Foreign Persons of U.S. Real Property Interest*, and Form 8288-A, *Statement of Withholding on Dispositions by Foreign Persons of U.S. Real Property Interests*, or to request a withholding certificate on Form 8288-B, *Application for Withholding Certificate for Disposition by Foreign Persons of U.S. Real Property Interests*.

Treasury Decision 9082 requires that all foreign transferors (seller) of U.S. real property interests provide their Taxpayer Identifying Number (TIN) on withholding tax returns, applications for a withholding certificate, and other notices or elections under sections 897 and 1445.

TINs are required so that the IRS can identify foreign taxpayers, and more easily match applications, withholding tax returns, notices, and elections with the foreign transferors' income tax return.

This TIN requirement is effective on November 4, 2003, which is 90 days from the issuance of TD 9082, to allow foreign transferors time to obtain TINs.

If an application for a withholding certificate, notice, or election is submitted to the IRS without a TIN, then it will be considered incomplete and generally not processed.

The TIN of the transferee and foreign transferor must be provided to the IRS for the application or election to be considered complete.

Because an application for a withholding certificate generally takes 90 days to process, these applications will not be rejected if a copy of an application for TIN on Form SS-5 or Form W-7 is submitted with the withholding certificate application. However, other notices and elections must contain the taxpayer's TIN.

Amounts withheld under section 1445 must still be timely filed and paid to the IRS on Forms 8288 and 8288-A, even if the appropriate TINs are not provided.

However, even though the tax has been paid, the IRS will not date stamp, nor mail out, the receipt (Form 8288-A) to the foreign transferor, because such a FORM 8288-A cannot be used by the foreign transferor on its U.S. tax return to establish the available credit amount.

It is important to disseminate to all Realtors® the importance of obtaining their client's residency status and TIN as early in the process as possible.

If during this process you discover that the foreign transferor or even the transferee does not have a TIN number, then instruct them to begin the process of obtaining a TIN as soon as possible, so that they can have it prior to settlement day.

Remember, the foreign transferor must have a TIN in order to file their U.S. income tax return for the year of the disposition of the U.S. real property interest to obtain a refund, if any is

due to them.

For U.S. individuals, the TIN is a social security number (SSN). For all other entities, it is an employer identification number (EIN).

If you are a nonresident alien individual who is not eligible to obtain an SSN, you must apply for an IRS individual taxpayer identification number (ITIN).

Individuals can obtain an SSN by filing Form SS-5 with the Social Security Administration or an ITIN by filing Form W-7 or W-7SP with the IRS.

To request an EIN, call the Tele-TIN Unit at 215-516-6999 (not toll free), between the hours of 9:00AM and 5:30PM EST. If you have any questions regarding this matter, you can contact Juan Santiago, Monday through Friday from 7:00 AM – 3:30 PM EST, at 215-516-7648. This is not a toll-free number.

(This announcement was provided by the Department of the Treasury, Internal Revenue Service, Washington, D.C. regarding Treasury Decision (TD) 9082 – Revision of Income Tax Regulations under Section 897, 1445, and 6109 to require use of Taxpayer Identifying Numbers on Submissions under the Section 897, and 1445 Regulations.)

Details about our move to 335 Merchant Street

By the time you read this, the Real Estate Branch (REB), along with the entire Department of Commerce and Consumer Affairs will be adjusting to newly renovated headquarters at the King Kalakaua Building, commonly referred to as the "post office building," 335 Merchant Street.

The Real Estate Branch will be located on the third floor in Room 333. All normal services will be closed from Monday, November 24 through Wednesday, November 26, 2003. We will also be closed for Thanksgiving, Thursday, November 27. Normal services will resume 7:45 a.m., Friday, November 28, 2003.

Our only telephone number will be 808-586-2643. Please check our website at www.hawaii.gov/hirec for updated information.

Along with new offices, REB also welcomed a new real estate specialist, Ryan Yamashiro, who joined REB on November 3, 2003. Ryan comes from the Regulated Industries Complaints Office, where he was a supervising investigator for the Consumer Resource Center.

Also, Alan Taniguchi, REB Executive Officer for the past three years, will be leaving REB to become the full-time Executive Officer for the Boxing Commission, in addition to other responsibilities as an executive officer for the Professional and Vocational Licensing Division.

Administrative Actions

Hawaii Management Group, Joel D. Johnson and David Bischoff, Respondents—REC 2001-270-L, REC-2002-176-L

RICO filed a petition for disciplinary action against Respondents on October 2, 2002 and an amended petition on January 14, 2003. A hearing was convened March 6, 2003.

Under Count I of the Hearings Officer's Findings of Fact, RICO alleged that Respondents violated sections of the Hawaii Revised Statutes and Hawaii Administrative Rules while managing and renting real property in Kailua-Kona. Respondent Hawaii Management Group (HMG) was to manage and rent out the property, collect rental monies, pay appropriate taxes, and provide monthly statements of the transactions concerning the property to the owners. RICO alleged that Respondents (a) failed to provide the owners with a signed lease agreement even though the lessees were allowed to occupy the premises, (b) reported receipt of \$3,000 rent for February 2001 whereas the tenant paid \$3,500, (c) failed to forward or account for rental payments totaling \$7,000 made in March and April 2001, (d) failed to return a \$500 reserve fund deposit to the owners, (e) improperly deducted \$33.13 from the January 2001 rental income for a cable bill that was payable by a different client, (f) paid certain bills late and incurred late fees of \$36.96 that were passed on to the owners, (g) failed to return a security deposit to a tenant of the property, resulting in the owners making the refund from their own resources in the amount of \$2,801.32, and (h) failed to provide the owners with all the monthly account statements of financial transactions and failed to pay the owners the money due them.

Under Count II of the Hearings Officer's Findings of Fact, RICO alleged that after entering into a property management agreement with the owner of another residential real estate property in Kailua-Kona, Respondents failed to pay the owner \$2,124.87 admittedly owed because rental income had not been remitted and unauthorized amounts had been charged to the owner's credit card account.

RICO charged Respondents with violating HRS §§467-14(7) (failing within a reasonable time to account for moneys belonging to others), (13) (violating this chapter; chapter 484, 514A, 514E, or 515; section 516-71; or the rules adopted pursuant thereto), and HAR §16-99-3(f) (the licensee shall see that financial obligations and commitments regarding real estate transactions, including real property rental management agreements, are in writing and that copies are placed in the hands of all parties involved.)

The Hearings Officer recommended that the Commission revoke the licenses of Respondents Hawaii Management Group (HMG) and Joel D. Johnson for five years. The Hearings Officer rejected Respondent Bischoff's defense that because he had little direct involvement with the daily operation of HMG he should not be held accountable for the actions of Respondents HMG and Johnson. The Hearings Officer recommended that Respondent Bischoff be required to pay a \$1,000 fine and that Respondents HMG, Johnson, and Bischoff

be required to pay restitution totaling \$9,221.14 to the owners of the properties covered by Counts I and II.

The Commission adopted the Hearings Officer's recommendations on August 29, 2003.

Lily L.H. Kong, dba Diamond International Real Estate—REC 2000-128-L

Under terms of a Settlement Agreement after Filing of Petition for Disciplinary Action, Respondent neither admitted nor denied violations of HRS §§436B-19(7) (professional misconduct), (9) (conduct contrary to recognized standards of ethics), §§467-14(7) (failing to account for money belonging to others within a reasonable time), (13) (violating statutes and rules governing the licenses of real estate brokers and salespersons), (15) (commingling the money or other property of the licensee's principal with the licensee's own), and HAR §§16-99-3(a) and (b) (licensee shall conduct business in accordance with this section and shall protect the public against fraud, misrepresentation, or unethical practices), 16-99-3(e) and §16-99-4 (a) (broker shall keep in special bank accounts, separated from the broker's own funds, moneys coming into the broker's possession in trust for other persons) and §16-99-3(f) (licensee shall see that all financial obligations and commitments regarding real estate transactions, including real property rental management agreements, are in writing and that copies at the time they are executed are placed in the hands of all parties involved.) Respondent entered into the Settlement Agreement to avoid the risks and expenses of an administrative hearing. Respondent agreed to pay a client full restitution of \$4,852 and to pay a \$10,000 fine. Respondent also agreed to successfully complete a real estate course to be determined by the Commission.

The Commission accepted the Settlement Agreement on September 26, 2003.

Standing committees to meet on Maui January 6, 2004

The Real Estate Commission will hold the first of several monthly standing committee meetings for 2004 on the Neighbor Islands beginning with the committee meetings scheduled for Tuesday, January 6, 2004, which will be held on Maui at the Realtors Association of Maui, 441 Ala Makani Place, Kahului.

The meetings on the Neighbor Islands provide members of the real estate community with an opportunity to attend the Commission's Laws and Rules Review, Education Review, and Condominium Review Committee meetings usually held on O'ahu.

In conjunction with the committee meetings, the Commission's Real Estate Specialist and Condominium Specialist will be present to meet with interested individuals and organizations. Please call 808-586-2643 to schedule an appointment.

What's New for 2004

Submitted by the State Department of Taxation

What's new for 2004? Here are a few things that might get you excited about the new year!

DIRECT DEPOSIT IS HERE! If you are a Hawaii resident and if you file Form N-11 for 2003, you can have your Hawaii tax refund deposited directly into your account instead of waiting for a paper check!

If you **E-FILE YOUR FORM N-11** through the joint federal-state e-filing program, your refund will be even faster! Efiled returns bypass manual processing and speed on through. Efiling also results in fewer errors and is more convenient than filing a paper return.

E-filing is not just for income tax. **You can also e-file general excise and transient accommodations tax returns and much more via the Internet right from your own computer!** Go to the State's Internet portal at www.ehawaii.gov.org/efile to see all that is available. For a nominal fee of \$2.50, you can pay amounts due with an electronic check or, for an additional fee, with your VISA, MasterCard, Discover, or American Express credit card.

All this is great, but what if you need personal assistance? Improving customer service has long been a priority for the Department, and our recently implemented **One Stop Taxpayer Services** will go a long way towards making it easier for you to get information and assistance.

Our beefed-up Taxpayer Services Branch on Oahu can now handle most calls; even routine billing and tax return adjustment questions and problems! New Taxpayer Services employees are still being hired and trained, however, so your patience will be appreciated until they are fully up to speed. **Contact them at 587-4242 (toll-free at 1-800-222-3229), or by e-mail at Taxpayer_Services@tax.state.hi.us.**

Finally, are you interested in lowering your taxes? If you (or your client) lease real property and subsequently sublease that real property in whole or in part, **you may qualify for the general excise tax SUBLEASE DEDUCTION.**

This deduction has been phasing-in for several years, and **the last increase to the sublease deduction from 0.75 to 0.875 becomes effective on January 1, 2004.** For more information, see Department of Taxation Announcement No. 98-23, Form G-71 (General Excise Sublease Deduction Certificate), Form G-72 (Sublease Deduction Worksheet), section 237-16.5, Hawaii Revised Statutes, and sections 18-237-16.5-01 to 18-237-16.5-07, Hawaii Administrative Rules. **All of these are available on the Department's website at www.state.hi.us/tax.** The Announcement and tax forms are also available at any district tax office or by calling 587-7572 (tollfree at 1-800-222-7572).

HAPPY HOLIDAYS!

Continuing Education Providers

PROVIDER

TELEPHONE

ABE LEE SEMINARS	988-3751
AKAHI REAL ESTATE NETWORK LLC	331-2008
BRIAN R THOMAS DBA EDVENTURES	885-2117
COLDWELL BANKER PACIFIC PROPERTIES	947-8102
CONTINUING-ED-ONLINE.ORG	(866) 523-3638
DOWER SCHOOL OF REAL ESTATE	735-8838
DUPLANTY SCHOOL OF REAL ESTATE	737-5509
EDDIE FLORES REAL ESTATE	951-9888
ERA SCHOOL OF REAL ESTATE	(808) 877-6565
FAHRNI SCHOOL OF REAL ESTATE	486-4166
HAWAII ASSOCIATION OF REALTORS	733-7060
HAWAII CCIM CHAPTER	528-2246
HONOLULU BOARD OF REALTORS	732-3000
JOHN REILLY	John@InternetCrusade.com
KAUAI BOARD OF REALTORS	245-4049
KONA BOARD OF REALTORS INC	329-4874
LISHAN Z. CHONG	524-1505
LYNN W CARLSON	874-4064
REALTORS ASSN OF MAUI INC	873-8585
RUSS GOODE SEMINARS	597-1111
SEILER SCHOOL OF REAL ESTATE	874-3100
THOMAS J DOUMA	879-6000
UNIVERSITY OF HAWAII AT MANOA	956-8244
WAIKIKI REALTY REAL ESTATE SCHOOL	955-8282

Scheduled Continuing Education

To renew a license, you must take 10 hours of approved continuing education courses. One of the courses must be an approved core course. Courses marked with a (c) are approved 2003-2004 core courses and receive 4 hours credit. All other courses are elective and receive 3 hours credit. If you are taking courses to reactivate an inactive license this year, you must first satisfy the prescribed continuing education hours of one prior renewal period. In lieu of core courses, licensees who wish to reactivate a license need at least 10 credit hours of continuing education or 4 continuing education elective courses. If you are restoring a real estate license, telephone the Licensing Branch at (808) 586-3000 for specific instructions and information.

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
11/7/2003	01:00p	AT HOME WITH DIVERSITY: ONE AMERICA	HAWAII ASSOCIATION OF REALTORS	MOSCONE CONVENTION CTR RM228	SAN FRAN	WATSON

HAWAII

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
11/7/2003	09:00a	DISCLOSURE	HAWAII ASSOCIATION OF REALTORS	HI ISLAND BOARD OF REALTORS	HILO	KUWAHARA
12/12/2003	09:00a	RESIDENTIAL TAX RULES, SECTION 1031 EXCHANGE, & FOREIGN INVESTORS	HAWAII ASSOCIATION OF REALTORS	HI ISLAND BOARD OF REALTORS	HILO	JENSEN

HILO

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
11/24/2003	09:00a	ESSENTIALS OF FINANCE	HAWAII ASSOCIATION OF REALTORS	HAWAII ISLAND BOARD OF REALT	HILO	LEWIS

KONA

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
11/15/2003	09:00a	ESSENTIALS OF THE DROA	HAWAII ASSOCIATION OF REALTORS	PARKER SCHOOL	KAMUELA	BEGIER
11/17/2003	09:00a	ESSENTIALS OF LISTING	HAWAII ASSOCIATION OF REALTORS	CLARK REALTY CORP-KONA CONF.	KAILUA-KO	GOODALE

MAUI

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
11/7/2003	09:00a	LEGAL ISSUES	REALTORS ASSN OF MAUI INC	REALTORS ASSOC. OF MAUI	KAHULUI	STONE
11/18/2003	09:00a	ESSENTIALS OF THE DROA	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HOLIDAY
11/20/2003	09:00a	ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HOLIDAY
1/9/2004	09:00a	FINANCE	REALTORS ASSN OF MAUI INC	REALTORS ASSOC OF MAUI, INC	KAHULUI	LI
1/13/2004	09:00a	ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HAY
1/14/2004	09:00a	ESSENTIALS OF THE DROA	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI INC	KAHULUI	HOLIDAY
1/15/2004	09:00a	ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HOLIDAY
4/13/2004	09:00a	ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HOLIDAY
4/14/2004	09:00a	ESSENTIALS OF THE DROA	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI INC	KAHULUI	HAY
4/15/2004	09:00a	ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HOLIDAY
7/13/2004	09:00a	ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HAY
7/14/2004	09:00a	ESSENTIALS OF THE DROA	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HOLIDAY
7/15/2004	09:00a	ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HOLIDAY
10/12/2004	09:00a	ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HOLIDAY
10/13/2004	09:00a	ESSENTIALS OF THE DROA	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HAY
10/14/2004	09:00a	ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI INC	REALTORS ASSN OF MAUI, INC.	KAHULUI	HOLIDAY

OAHU

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
11/7/2003	09:00a	NAR CODE OF ETHICS MADE EASY	HONOLULU BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
11/10/2003	09:00a	ESSENTIALS OF FINANCE	HONOLULU BOARD OF REALTORS	HONOLULU BOARD OF REALTORS	HONOLULU	LI
11/12/2003	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/12/2003	06:00p	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD STE 1530	HONOLULU	LEE
11/12/2003	09:00a	UNDERSTANDING CONTRACTS PART III	ABE LEE SEMINARS	1585 KAPIOLANI BLVD STE 1530	HONOLULU	LEE
11/13/2003	09:00a	NAR CODE OF ETHICS MADE EASY	HONOLULU BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
11/17/2003	09:00a	ESSENTIALS OF THE DROA	HONOLULU BOARD OF REALTORS	HONOLULU BOARD OF REALTORS	HONOLULU	CHONG
11/20/2003	03:00p	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	FLORES JR
11/20/2003	03:00p	HAWAII LANDLORD-TENANT CODE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	FLORES JR
11/20/2003	12:00p	PITFALLS IN MANAGING RESIDENTIAL PROPERTIES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	AMBARD
12/1/2003	09:00a	CONTRACTS	HONOLULU BOARD OF REALTORS	1136 12TH AVE. HOLOMUA ROOM	HONOLULU	KUWAHARA

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
12/10/2003	01:30p	INTERMEDIATE INTERNET RESEARCH	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
12/10/2003	05:30p	PERMITS, PERMITS AND MORE PERMITS: RESEARCHING BUILDING PERMITS & 25+ OTHER PERMITS HANDBOOK	ABE LEE SEMINARS	1585 KAPIOLANI BLVD STE 1530	HONOLULU	LEE
12/10/2003	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/18/2003	03:00p	HOMEOWNER'S TAX STRATEGIES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	FLORES JR
12/18/2003	03:00p	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	CHONG
12/18/2003	09:00a	NAR CODE OF ETHICS MADE EASY	HONOLULU BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
12/18/2003	12:00p	RESIDENTIAL AND COMMERCIAL EVICTIONS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	ARAKAKI
12/19/2003	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/19/2003	09:00a	MORTGAGES, FNMA, FICO, ETC.	ABE LEE SEMINARS	1585 KAPIOLANI BLVD STE 1530	HONOLULU	LEE
1/14/2004	01:30p	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
1/14/2004	05:30p	UNDERSTANDING CONTRACTS PART I	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
1/14/2004	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
1/15/2004	03:00p	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	FLORES JR
1/15/2004	08:00a	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	AMBARD
1/15/2004	12:00p	FEDERAL LAWS THAT AFFECT LICENSEES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	ANDAYA
1/28/2004	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
1/28/2004	06:00p	UNDERSTANDING CONTRACTS PART III	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
1/28/2004	09:00a	UNDERSTANDING CONTRACTS PART II	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
2/14/2004	01:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
2/14/2004	09:00a	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
2/25/2004	01:30p	UNDERSTANDING THE LAND USE ORDINANCE: C&C OF HONOLULU	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
2/25/2004	05:30p	STICKS, BRICKS & STEEL UNDERSTANDING PLANS & CONSTRUCTION METHODS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
2/25/2004	08:30a	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
2/26/2004	03:00p	HOMEOWNER'S TAX STRATEGIES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	FLORES JR
2/26/2004	08:00a	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	CHONG
2/26/2004	12:00p	HOT REAL ESTATE ISSUES 2001/02	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	GOODE JR
3/10/2004	01:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/10/2004	06:00p	INTERMEDIATE INTERNET RESEARCH	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/10/2004	09:00a	ZONING-ISSUES, PROBLEMS, QUESTIONS, ANSWERS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/25/2004	01:00p	COMPUTERS, INTERNET & THE LICENSEE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/25/2004	03:00p	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	FLORES JR
3/25/2004	05:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/25/2004	08:00a	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	GOODE JR
3/25/2004	09:00a	PERMITS, PERMITS AND MORE PERMITS: RESEARCHING BUILDING PERMITS & 25+ OTHER PERMITS HANDBOOK	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/25/2004	12:00p	RESIDENTIAL AND COMMERCIAL EVICTIONS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	ARAKAKI
4/14/2004	01:30p	ESCROW, TITLE & APPRAISALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/14/2004	05:30p	HUD, VA AND (NON) JUDICIAL FORECLOSURES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/14/2004	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/28/2004	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/28/2004	06:00p	MORTGAGES, FNMA, FICO, ETC.	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/28/2004	09:00a	SURVEYS, TERMITE & HOME INSPECTIONS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
5/12/2004	05:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
5/12/2004	09:00a	MEDIATION, ARBITRATION, LITIGATION	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
5/26/2004	01:30p	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
5/26/2004	05:30p	UNDERSTANDING VACATION OWNERSHIP/TIMESHARE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
5/26/2004	08:30a	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/9/2004	01:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/9/2004	06:00p	UNDERSTANDING CONTRACTS PART II	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/9/2004	09:00a	UNDERSTANDING CONTRACTS PART I	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/23/2004	01:00p	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/23/2004	05:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/23/2004	09:00a	UNDERSTANDING CONTRACTS PART III	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/26/2004	01:30p	CONDOMINIUM DEVELOPMENT PROCESS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/26/2004	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/7/2004	01:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/7/2004	09:00a	STICKS, BRICKS & STEEL UNDERSTANDING PLANS & CONSTRUCTION METHODS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/7/2004	6:00pm	ZONING-ISSUES, PROBLEMS, QUESTIONS, ANSWERS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/14/2004	01:00p	COMPUTERS, INTERNET & THE LICENSEE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/14/2004	05:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/14/2004	09:00a	PERMITS, PERMITS AND MORE PERMITS: RESEARCHING BUILDING PERMITS & 25+ OTHER PERMITS HANDBOOK	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/21/2004	01:30p	INTERMEDIATE INTERNET RESEARCH	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/21/2004	05:30p	ESCROW, TITLE & APPRAISALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/21/2004	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/28/2004	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/28/2004	06:00p	SURVEYS, TERMITE & HOME INSPECTIONS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
7/28/2004	09:00a	HUD, VA AND (NON) JUDICIAL FORECLOSURES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/4/2004	01:00p	MORTGAGES, FNMA, FICO, ETC.	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/4/2004	05:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/4/2004	09:00a	MEDIATION, ARBITRATION, LITIGATION	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/12/2004	01:30p	UNDERSTANDING VACATION OWNERSHIP/TIMESHARE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/12/2004	08:30a	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/18/2004	01:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/18/2004	06:00p	UNDERSTANDING CONTRACTS PART I	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/18/2004	09:00a	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/28/2004	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
8/28/2004	09:00a	UNDERSTANDING CONTRACTS PART II	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/8/2004	01:30p	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/8/2004	05:30p	CONDOMINIUM DEVELOPMENT PROCESS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/8/2004	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/15/2004	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/15/2004	06:00p	STICKS, BRICKS & STEEL UNDERSTANDING PLANS & CONSTRUCTION METHODS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/15/2004	09:00a	UNDERSTANDING THE LAND USE ORDINANCE: C&C OF HONOLULU	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/22/2004	01:00p	COMPUTERS, INTERNET & THE LICENSEE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/22/2004	05:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/22/2004	09:00a	ZONING-ISSUES, PROBLEMS, QUESTIONS, ANSWERS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/24/2004	01:30p	PERMITS, PERMITS AND MORE PERMITS: RESEARCHING BUILDING PERMITS & 25+ OTHER PERMITS HANDBOOK	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/24/2004	08:30a	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/30/2004	01:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
9/30/2004	06:00p	HUD, VA AND (NON) JUDICIAL FORECLOSURES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
9/30/2004	09:00a	ESCROW, TITLE & APPRAISALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/7/2004	01:00p	UNDERSTANDING VACATION OWNERSHIP/TIMESHARE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/7/2004	05:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/7/2004	09:00a	MORTGAGES, FNMA, FICO, ETC.	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/13/2004	01:30p	UNDERSTANDING CONTRACTS PART III	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/13/2004	05:30p	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/13/2004	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/16/2004	01:30p	UNDERSTANDING CONTRACTS PART I	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/16/2004	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/20/2004	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
10/20/2004	06:00p	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/3/2004	01:30p	CONDOMINIUM DEVELOPMENT PROCESS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/3/2004	05:30p	UNDERSTANDING THE LAND USE ORDINANCE: C&C OF HONOLULU	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/3/2004	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/10/2004	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/10/2004	06:00p	ZONING-ISSUES, PROBLEMS, QUESTIONS, ANSWERS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/10/2004	09:00a	STICKS, BRICKS & STEEL UNDERSTANDING PLANS & CONSTRUCTION METHODS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/17/2004	01:00p	COMPUTERS, INTERNET & THE LICENSEE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/17/2004	05:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/17/2004	09:00a	PERMITS, PERMITS AND MORE PERMITS: RESEARCHING BUILDING PERMITS & 25+ OTHER PERMITS HANDBOOK	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/20/2004	01:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/20/2004	09:00a	HUD, VA AND (NON) JUDICIAL FORECLOSURES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/24/2004	01:00p	MORTGAGES, FNMA, FICO, ETC.	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/24/2004	05:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
11/24/2004	09:00a	MEDIATION, ARBITRATION, LITIGATION	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/8/2004	01:30p	UNDERSTANDING VACATION OWNERSHIP/TIMESHARE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/8/2004	08:30a	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/11/2004	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/11/2004	09:00a	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/15/2004	01:00p	UNDERSTANDING CONTRACTS PART II	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/15/2004	05:00p	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/15/2004	09:00a	UNDERSTANDING CONTRACTS PART I	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/18/2004	01:00p	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
12/18/2004	09:00a	UNDERSTANDING THE LAND USE ORDINANCE: C&C OF HONOLULU	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE

OTHER

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
12/31/2004		RISK MANAGEMENT (INTERNET COURSE)	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE		MYERS, PH.D
12/31/2004		INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (COMPUTER & INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE		DOWER
12/31/2004		REAL ESTATE AND TAXES. WHAT EVERY AGENT SHOULD KNOW. (COMPUTER & INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE		DOWER
12/31/2004		RED FLAGS PROPERTY INSPECTION GUIDE (COMPUTER & INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE		DOWER
12/31/2004		ENVIRONMENTAL CONSIDERATION IN REAL ESTATE (COMPUTER & INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE		DOWER
12/31/2004		FAIR HOUSING (COMPUTER & INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE		DOWER

DATE	TIME	COURSE	PROVIDER		INSTRUCTOR
12/31/2004		BUYER REPRESENTATION IN REAL ESTATE (INTERNET COURSE)	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS, PH.D
12/31/2004		FAIR HOUSING (INTERNET COURSE)	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS, PH.D
12/31/2004		INVESTMENT PROPERTY PRACTICE & MANAGEMENT (INTERNET COURSE)	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS, PH.D
12/31/2004		ETHICS AND REAL ESTATE (INTERNET COURSE)	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS, PH.D
12/31/2004		REAL ESTATE FINANCE TODAY (COMPUTER & INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
12/31/2004		REAL ESTATE FINANCE AND TAX ISSUES (INTERNET COURSE)	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS, PH.D
12/31/2004		RED FLAGS PROPERTY INSPECTION GUIDE (INTERNET COURSE)	ABE LEE SEMINARS	INTERNET COURSE	LEE
12/31/2004		REAL ESTATE FINANCE AND TAX ISSUES (INTERNET COURSE)	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS, PH.D
12/31/2004		INVESTMENT PROPERTY PRACTICE & MANAGEMENT (INTERNET COURSE)	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS, PH.D
12/31/2004		PROPERTY MANAGEMENT AND MANAGING RISK (COMPUTER & INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
12/31/2004		ETHICS AND REAL ESTATE (INTERNET COURSE)	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
12/31/2004		ETHICS AND REAL ESTATE (COMPUTER & INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	COMPUTER & INTERNET COURSE	DOWER
12/31/2004		RED FLAGS PROPERTY INSPECTION GUIDE (INTERNET COURSE)	ABE LEE SEMINARS	INTERNET COURSE	LEE
12/31/2004		REAL ESTATE FINANCE TODAY (INTERNET COURSE)	ABE LEE SEMINARS	INTERNET COURSE	LEE
12/31/2004		ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (INTERNET COURSE)	ABE LEE SEMINARS	INTERNET COURSE	LEE
12/31/2004		ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (INTERNET COURSE)	ABE LEE SEMINARS	INTERNET COURSE	LEE
12/31/2004		RISK MANAGEMENT (INTERNET COURSE)	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
12/31/2004		REAL ESTATE FINANCE TODAY (INTERNET COURSE)	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
12/31/2004		REAL ESTATE & TAXES, WHAT EVERY AGENT SHOULD KNOW (INTERNET COURSE)	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
12/31/2004		REAL ESTATE FINANCE TODAY (INTERNET COURSE)	ABE LEE SEMINARS	INTERNET COURSE	LEE
12/31/2004		INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (INTERNET COURSE)	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
12/31/2004		DIVERSITY AND DOING BUSINESS (COMPUTER/INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
12/31/2004		BUYER REPRESENTATION IN REAL ESTATE (INTERNET COURSE)	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
12/31/2004		RISK MANAGEMENT (INTERNET COURSE)	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
12/31/2004		PROPERTY MANAGEMENT AND MANAGING RISK (INTERNET COURSE)	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
12/31/2004		INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (INTERNET COURSE)	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
12/31/2004		FAIR HOUSING (INTERNET COURSE)	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
12/31/2004		DIVERSITY AND DOING BUSINESS (INTERNET COURSE)	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
12/31/2004		BUYER REPRESENTATION IN REAL ESTATE (COMPUTER & INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
12/31/2004		RISK MANAGEMENT (COMPUTER/INTERNET COURSE)	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
12/31/2004		PROPERTY MANAGEMENT AND MANAGING RISK (INTERNET COURSE)	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER

Real Estate Commission 2003 Meeting Schedule

Laws & Rules Review Committee – 9 a.m. Education Review Committee – Upon adjournment of the Laws & Rules Review Committee Meeting Condominium Review Committee – Upon adjournment of the Education Review Committee Meeting	Real Estate Commission – 9 a.m.
Wednesday, November 12, 2003 Kapuaiwa Room HRH Princess Victoria Kamamalu Building 1010 Richards Street, 2 nd Floor Honolulu, Hawaii	Monday, December 1, 2003 Queen Liliuokalani Conference Room King Kalakaua Building 335 Merchant Street, 1st Floor Honolulu, Hawaii
Thursday, December 11, 2003 Queen Liliuokalani Conference Room King Kalakaua Building 335 Merchant Street, 1st Floor Honolulu, Hawaii	Friday, December 12, 2003 Queen Liliuokalani Conference Room King Kalakaua Building 335 Merchant Street, 1st Floor Honolulu, Hawaii

Meeting dates, locations and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission's Office at 586-2643 to confirm the dates, times and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at 586-2643 to submit your request.

Real Estate Commission 2004 Meeting Schedule

Laws & Rules Review Committee – 9 a.m. Education Review Committee – Upon adjournment of the Laws & Rules Review Committee Meeting Condominium Review Committee – Upon adjournment of the Education Review Committee Meeting	Real Estate Commission – 9 a.m.
Wednesday, January 6, 2004	Friday, January 30, 2004
Wednesday, February 11, 2004	Friday, February 27, 2004
Wednesday, March 10, 2004	Thursday, March 25, 2004
Wednesday, April 14, 2004	Friday, April 30, 2004
Wednesday, May 12, 2004	Friday, May 28, 2004
Wednesday, June 9, 2004	Friday, June 25, 2004
Wednesday, July 14, 2004	Friday, July 30, 2004
Wednesday, August 11, 2004	Friday, August 27, 2004
Wednesday, September 8, 2004	Friday, September 24, 2004
Wednesday, October 13, 2004	Friday, October 29, 2004
Wednesday, November 10, 2004	Wednesday, November 24, 2004
Thursday, December 9, 2004	Friday, December 10, 2004

All committee meetings will be held in the Queen Liliuokalani Conference Room, King Kalakaua Building, 335 Merchant Street, First Floor, Honolulu, Hawaii, except for the January 6 meeting, which will be held on Maui. (See article on page 5.)

Meeting dates, locations and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission's Office at 586-2643 to confirm the dates, times and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at 586-2643 to submit your request.

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